

Bihar Skill Development Mission (BSDM)
Labour Resources Department, Govt. of Bihar

Proceeding of the Meeting of the Financial Evaluation Committee of RFP for Selection of Knowledge Partner vide Ref. No. BSDM/158/2023-03 dated 06.08.2024 published in papers vide PR No. - 005515 (Labour) 2024-25

Date of Meeting: 23.12.2024

Venue: Chamber of Secretary, Labour Resources Department.

Chaired by: Shri Deepak Anand, Secretary, Labour Resources Department cum CEO, BSDM

Ref: BSDM/Knowledge Partner-158/2023 Part I-4023 Dated 23.12.2024

Other Participants of the Meeting:

1. Shri Rajeev Ranjan, ACEO, BSDM
2. Shri Suresh Kumar Singh, Mission Director, BSDM
3. Shri Santosh Kumar Srivastava, Asst. Internal Financial Advisor, LRD
4. Shri Sriranga Vishnu, Representative, CIMP Patna
5. Shri Sumit Kumar, Representative, IT Department, GoB

RFP Name: RFP for Selection of Knowledge Partner vide Ref. No. BSDM/158/2023-03 dated 06.08.2024 published in papers vide PR No. - 005515 (Labour) 2024-25.

Submission of proposals were invited through electronic mode only, and the bidder/s were to submit their Bid on e-Procurement platform at www.eproc2.bihar.gov.in.

In response to the above, it is reflected on E-proc 2 portal of Govt. of Bihar, that following **Eleven Organizations** have submitted their proposal till the final stipulated time for uploading of offer/bid i.e. upto 03.00 P.M on 17th October 2024.

1. Mafatlal Industries Ltd.



2. Maharashtra Knowledge Corporation Ltd.
3. Inspira Enterprise India Ltd.
4. Iris Computers Ltd.
5. Schoolnet India Ltd.
6. SRIT India Pvt. Ltd.
7. RailTel Corporation of India Ltd
8. Trigyn Technologies Ltd.
9. Webel Technology Ltd.
10. ITI Ltd.
11. Bennett Coleman & Company Ltd.

A meeting of Technical Evaluation Committee was held on 18th November 2024 and further on 12th December 2024 wherein the technical documents of all the above bidders were evaluated against Pre-Qualification Criteria of SN 13 of Data Sheet of the RFP.

The Technical Evaluation Committee unanimously recommended **Nine Preliminary Qualified Bidders** viz. (i) **Mafatlal Industries Ltd.** (ii) **Maharashtra Knowledge Corporation Ltd.** (iii) **Inspira Enterprise India Ltd.** (iv) **Iris Computers Ltd.** (v) **Schoolnet India Ltd.** (vi) **RailTel Corporation of India Ltd** (vii) **Trigyn Technologies Ltd.** (viii) **ITI Ltd.** and (ix) **Bennett Coleman & Company Ltd.,** for a detailed Technical Presentation as per Point 3 of SN 14 of Data Sheet of the RFP for further Technical Evaluation and scoring.

Accordingly, the meeting of Technical Evaluation Committee was held on 21st December 2024 wherein detailed Technical Presentation and Demonstration as per Point 3 of SN 14 of Data Sheet of the RFP has been given by all above Nine Bidders for further Technical Evaluation and scoring.

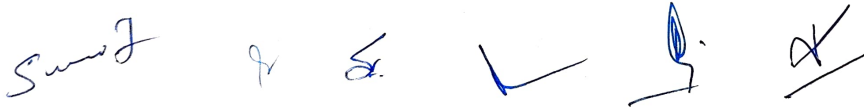
Based on above and the detailed technical presentation on demonstrating their Credentials, Understanding of Business & Scope of work of this RFP, Approach and Methodology, Work Plan, and demonstration and presentation of available portals/LMS/eContents and other relevant experiences etc., as presented by all the above Nine Bidders, the Technical Evaluation Committee unanimously marked their technical score as below:



1. Mafatlal Industries Ltd.: 98.50 Marks
2. Maharashtra Knowledge Corporation Ltd.: 82.00 Marks
3. Inspira Enterprise India Ltd.: 90.00 Marks
4. Iris Computers Ltd.: 88.50 Marks
5. Schoolnet India Ltd.: 88.00 Marks
6. RailTel Corporation of India Ltd.: 86.50
7. Trigyn Technologies Ltd.: 82.00 Marks
8. ITI Ltd.: 87.50 Marks
9. Bennett Coleman & Company Ltd.: 91.00 Marks

As all the above Nine Bidders have achieved the minimum technical score of 70, the Technical Evaluation Committee unanimously recommended opening of their financial bid for further evaluation under QCBS system as per SN 15 of Data Sheet of the RFP.

Accordingly, the meeting of Financial Evaluation Committee has been held on 23rd December 2024 wherein financial bid of all the above Nine Technically Qualified Bidders were opened and the Financial Quote (Excluding GST) and the Combined Score (Total Score) under QCBS system as per SN 15 of Data Sheet of the RFP (Page 44-45 of the RFP) was obtained as below:



Combined Score Sheet

Particulars	Bidder 1 Mafatlal Industries Ltd.	Bidder 2 MKCL	Bidder 3 Inspira Enterprise India Ltd.	Bidder 4 Iris Computers Ltd.	Bidder 5 Schoolnet India Ltd.	Bidder 6 RailTel Corporation of India Ltd.	Bidder 7 Trigen Technologies Ltd.	Bidder 8 FTI Ltd.	Bidder 9 Bennett Coleman & Company Ltd.
Technical Marks (T)	98.50	82.00	90.00	88.50	88.00	86.50	82.00	87.50	91.00
Highest Total Technical Marks (T11)	98.50	98.50	98.50	98.50	98.50	98.50	98.50	98.50	98.50
Technical Score (S(T))	100.00	83.25	91.37	89.85	89.34	87.82	83.25	88.83	92.39
Weight of Technical Score	0.70	0.70	0.70	0.70	0.70	0.70	0.70	0.70	0.70
Weighted Technical Score (X)	70.00	58.27	63.96	62.89	62.54	61.47	58.27	62.18	64.67
Calculation of Financial Score (S(c))									
C1 (Lumpsum)	145729224.4	180000000	203400000	73999999	77113333	54847271	26000000	50000000	230000000
Weight	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20
Weighted C1=A	29145844.88	36000000.00	40680000.00	14799999.80	15422666.60	10969454.20	5200000.00	10000000.00	46000000.00
C2A (Lumpsum)	279882040.7	200000000	256200000	103600000	53979333	167520435	45000000	50000000	165000000
Weight	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20
Weighted C2A=B	55976408.14	40000000.00	51240000.00	20720000.00	10795866.60	33504087.00	9100000.00	10000000.00	33000000.00
Assumed Number of Candidates	8,00,000	8,00,000	8,00,000	8,00,000	8,00,000	8,00,000	8,00,000	8,00,000	8,00,000
Assumed Number of Pages Per Book	720	720	720	720	720	720	720	720	720
C2B	0.678	0.35	0.63	0.4	0.52	0.52	0.276	0.52	1.9
Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted C2B=C2B*8,00,000*720*0.15=C	5,85,79,200	3,02,40,000	5,44,32,000	3,45,60,000	1,72,80,000	4,49,28,000	2,38,46,400	4,49,28,000	16,41,60,000
C3 (Lumpsum)	181070303.7	550000000	252200000	11073000	46268000	64846200	201500000	200000000	180500000
Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted C3=D	27160545.56	82500000.00	37830000.00	1660950.00	6940200.00	9726930.00	30225000.00	30000000.00	27075000.00
Number of Months	12	12	12	12	12	12	12	12	12
C4	5194963.59	4605000	5370000	3581000	3269900	4213925	3722900	5100000	9479000
Total Annual Cost across 56 Resources	62339563.08	55260000	64440000	42972000	39238800	50567100	44674800	61200000	113640000
Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted Annual C4=E	9350934.462	8289000.00	9666000.00	6445800.00	5885820.00	7585065.00	6701220.00	9180000.00	17046000.00
C5.a (Lumpsum)	1250000	0	1500000	0	1000000	18900000	1000000	15000000	50000000
Sub-Component Weight	0.25	0	0.25	0	0.25	0.25	0.25	0.25	0.25
Weighted C5.a	312500.00	0.00	375000.00	0.00	250000.00	4725000.00	250000.00	3750000.00	12500000.00
C5.b (Lumpsum)	1125000	0	1350000	0	1000000	18900000	1200000	15000000	80000000
Sub-Component Weight	0.25	0	0.25	0	0.25	0.25	0.25	0.25	0.25
Weighted C5.b	281250.00	0.00	337500.00	0.00	250000.00	4725000.00	300000.00	3750000.00	20000000.00
C5.c (Lumpsum)	2500000	0	3000000	0	1200000	15600000	1200000	20000000	95000000
Sub-Component Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted C5.c	375000.00	0.00	450000.00	0.00	180000.00	2340000.00	180000.00	3000000.00	14250000.00
C5.d (Lumpsum)	2250000	0	2700000	0	1200000	15600000	1300000	20000000	150000000
Sub-Component Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted C5.d	337500.00	0.00	405000.00	0.00	180000.00	2340000.00	195000.00	3000000.00	22500000.00
C5.e (Lumpsum)	3700000	0	4500000	0	1400000	13000000	1300000	30000000	150000000
Sub-Component Weight	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10
Weighted C5.e	370000.00	0.00	450000.00	0.00	140000.00	1300000.00	1300000.00	3000000.00	15000000.00
C5.f (Lumpsum)	3350000	0	4000000	0	1400000	13000000	1500000	30000000	200000000
Sub-Component Weight	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10
Weighted C5.f	335000.00	0.00	400000.00	0.00	140000.00	1300000.00	1500000.00	3000000.00	20000000.00
C5=C5.a+C5.b+C5.c-C5.d+C5.e+C5.f	2011250	0	2417500	0	1140000	16730000	1205000	19500000	104250000
Weight	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
Weighted C5=G	301687.50	0.00	362625.00	0.00	171000.00	2509500.00	180750.00	2925000.00	15637500.00
G=(A+B+C+D+E+F)	18,05,14,620.5	19,70,29,000.00	19,42,10,625.00	7,81,86,749.80	5,64,95,553.20	10,92,23,036.20	7,52,53,370.00	10,70,33,000.00	30,29,18,500.00
Lowest Total Cost	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20	5,64,95,553.20
Financial Score (S(c))	31.2969404	28.67372478	29.08983646	72.25719619	100	51.72494298	75.073785	52.78130347	18.65041363
Weight of Financial Score	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30
Weighted Financial Score (Y)	9.389082119	8.602117434	8.726950938	21.67715886	30.00000000	15.5174829	22.5221355	15.83499104	5.595124088
Combined Score (X+Y)	79.39	66.88	72.69	84.57	92.54	76.99	80.80	78.02	70.27

Smit

L

S.

[Signature]

[Signature]

[Signature]

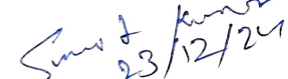
M/s. Schoolnet India Limited (Lead Bidder) in consortium with M/s CSM Technologies Pvt Ltd has obtained the highest combined score of 92.54 and thus becomes the H1 bidder.


Accordingly, the Evaluation Committee recommends to issue **Letter of Award to M/s. Schoolnet India Limited (Lead Bidder) in consortium with M/s CSM Technologies Pvt Ltd**, as Knowledge Partner of Bihar Skill Development Mission for five years which will provide:

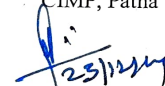
- a) Knowledge Framework (Portal) for all Skill Development Programs Management (KFP-SDPM)
- b) eContent for skill development courses (as and when prescribed) which will run in a quasi-online medium through Learning Management System (LMS)
- c) Learning Management System (LMS) for skill development courses (as and when prescribed) which will run in a quasi-online medium having eContent
- d) Printing and Transportation of Books at the respective skill development centers - for courses which will run in a quasi-online medium through LMS and eContent (like KYP and BSCFA Course which is currently being implemented by BSDM)
- e) State-wide Implementation, Monitoring, Periodic Maintenance & Updation (of Portal, eContent and LMS) and other Operational Supports (Like Manpower Deployment) etc. for entire contract duration

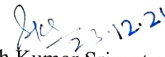
under Build-Operate-Transfer (BOT) model for Bihar Skill Development Mission (BSDM).


The meeting ended with a vote of thanks to the Chair.

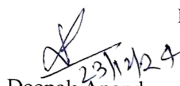

Sumit Kumar
Representative
IT Dept. GoB


Sriranga Vishnu
Representative
CIMP, Patna


Rajeev Ranjan
ACEO, BSDM


Santosh Kumar Srivastava
Asst. Internal Financial Advisor
Labour Resources Department


Suresh Kumar Singh
Mission Director
BSDM


Deepak Anand
CEO, BSDM